

**INVESTMENT PROPERTY PRICING SHEET
May 23, 2022**

Initial Interest Rate Starting as Low as	MULTI-FAMILY		
Classification	Average	Above Average	Premium
5 Yr. Fixed	5.99%	5.74%	5.49%
7 Yr. Fixed	6.02%	5.87%	5.72%
10 Yr. Fixed	6.24%	5.82%	5.39%
15 Yr. Fixed	4.97%	5.25%	5.52%
20 Yr. Fixed	7.72%	6.72%	5.72%



FANNIE MAE - MULTI-FAMILY

	Average	Above Average	Premium
10 Yr. Fixed	5.74%	5.49%	5.24%
15 Yr. Fixed	5.99%	5.74%	5.49%
20 Yr. Fixed	6.12%	5.87%	5.62%

Initial Interest Rate Starting as Low as	OFFICE/RETAIL/INDUSTRIAL (MULTI-TENANT)		
Classification	Average	Above Average	Premium
5 Yr. Fixed	6.69%	6.07%	5.44%
7 Yr. Fixed	6.74%	6.12%	5.49%
10 Yr. Fixed	5.79%	5.39%	4.99%
15 Yr. Fixed	6.04%	5.54%	5.04%
20 Yr. Fixed	5.06%	4.81%	4.56%



KEY FACTORS IN DETERMINING FINAL INTEREST RATE INCLUDES:

- LOAN TO VALUE**
- PROPERTY TYPE**
- CASH FLOW GENERATED BY PROPERTY**
- STRENGTH OF PROPERTY OWNER**
- REAL ESTATE INVESTMENT EXPERIENCE OF OWNER**

PLEASE CONTACT A TEAM MEMBER TODAY FOR YOUR FINANCING NEEDS

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EXPAND YOUR REAL ESTATE INVESTMENT HORIZONS TODAY

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