

INVESTMENT PROPERTY PRICING SHEET

November 7, 2022

Initial Interest Rate Starting as Low as	MULTI-FAMILY		
Classification	Average	Above Average	Premium
5 Yr. Fixed	7.51%	7.26%	7.01%
7 Yr. Fixed	7.41%	7.26%	7.11%
10 Yr. Fixed	7.54%	7.12%	6.69%
15 Yr. Fixed	6.27%	6.55%	6.82%
20 Yr. Fixed	9.02%	8.02%	7.02%



FANNIE MAE - MULTI-FAMILY

	Average	Above Average	Premium
10 Yr. Fixed	7.04%	6.79%	6.54%
15 Yr. Fixed	7.29%	7.04%	6.79%
20 Yr. Fixed	7.42%	7.17%	6.92%

Initial Interest Rate Starting as Low as	OFFICE/RETAIL/INDUSTRIAL (MULTI-TENANT)		
Classification	Average	Above Average	Premium
5 Yr. Fixed	8.21%	7.59%	6.96%
7 Yr. Fixed	8.26%	7.64%	7.01%
10 Yr. Fixed	7.09%	6.69%	6.29%
15 Yr. Fixed	7.34%	6.84%	6.34%
20 Yr. Fixed	5.06%	4.81%	4.56%


KEY FACTORS IN DETERMINING FINAL INTEREST RATE INCLUDES:

- LOAN TO VALUE**
- PROPERTY TYPE**
- CASH FLOW GENERATED BY PROPERTY**
- STRENGTH OF PROPERTY OWNER**
- REAL ESTATE INVESTMENT EXPERIENCE OF OWNER**

PLEASE CONTACT A TEAM MEMBER TODAY FOR YOUR FINANCING NEEDS

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EXPAND YOUR REAL ESTATE INVESTMENT HORIZONS TODAY!

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